



Your Bridge to Success

PRESENTED BY:
Andrew Yoshimura, Director of Operations

PREPARED FOR:



P Company Overview

Premier CPUC-certified, LGBT-owned professional project management consultancy organization.

ESTABLISHED

- 2015

EMPLOYEE COUNT

- 97

SERVICE TERRITORY

- California, Washington, Arizona, Nevada, Texas

HEADQUARTERS

- San Diego, California

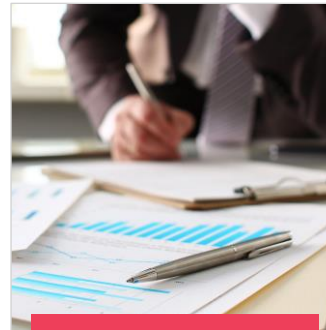
DBE CERTIFICATIONS

- LGBT-Certified – CPUC and NGLCC
- Small Business (SB-PW) – CA DGS





We manage and implement our clients' business-critical initiatives as a turn-key outsourced service provider with an innovative, integrated-partner approach



PROJECT & PORTFOLIO MANAGEMENT

- Program and project management
- Project controls and reporting
- Document management
- Schedule development and management
- Cost management



CONSTRUCTION MANAGEMENT

- Construction planning and oversight
- Quality management and inspection
- Community and government outreach
- Safety management
- Material management

P Why Pride

We believe in nurturing a profound understanding of our clients' needs, and it's our mission to be the committed partner you need

IMPECCABLE SAFETY

- Safety is our top priority
- ISNetworld “A” rating

OPERATIONAL EFFICIENCY

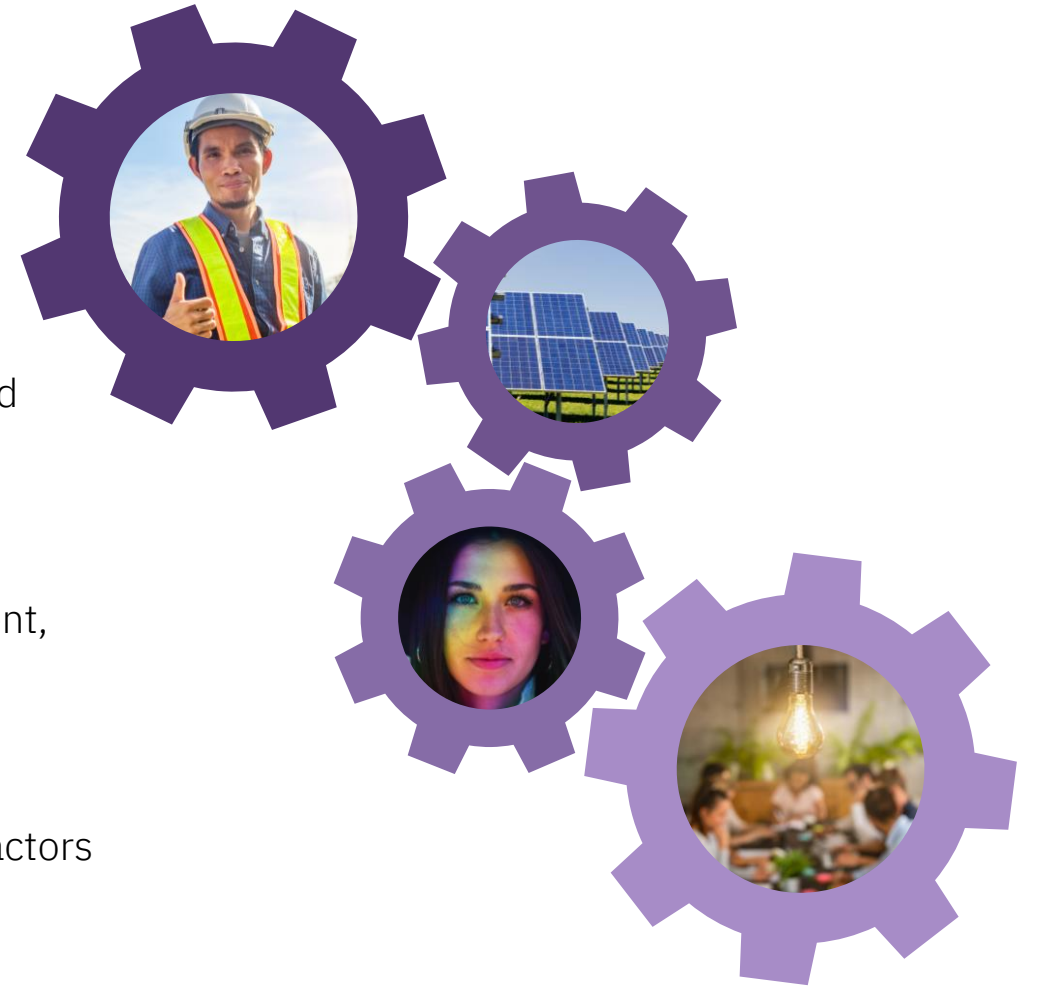
- Process Automation
- Enterprise Learning, Development, and Performance Management

CONTINUITY OF SERVICE

- 1% turnover rate
- Cross-training, knowledge management, departmental redundancies

DBE MENTORING

- Launched in 2020
- \$1.2 Million spent with DBE subcontractors



P Utilities



Outsourced Document Control and Invoice Review

40

T&D Inspection - Drone Data Analysis

12

Substation Site Safety and Oversight

25

Customer Outreach & Government Liaison

3



Construction Management



Bristol Myers Squibb

DESCRIPTION

- Renovation of BMS facilities, converting office, gym, and lab space into a molecular lab, data center, and research lab totaling 11,000 sqft.
- Complete transformation of the space, integrating MEP systems that travel full height in the 12-story building

ACCOMPLISHMENTS

- Identified support for this project in 2 days from client request
- Managed to operate the old data center and cut over and operate the new one concurrently with zero downtime
- Successfully navigated multi-national and multi-time zone coordination

SERVICES

- Construction Management – site coordination, safety, commissioning
- Project Controls – schedule, cost document control
- MEP systems implementation
- Design coordination and review





Customer Outreach & Education



DESCRIPTION

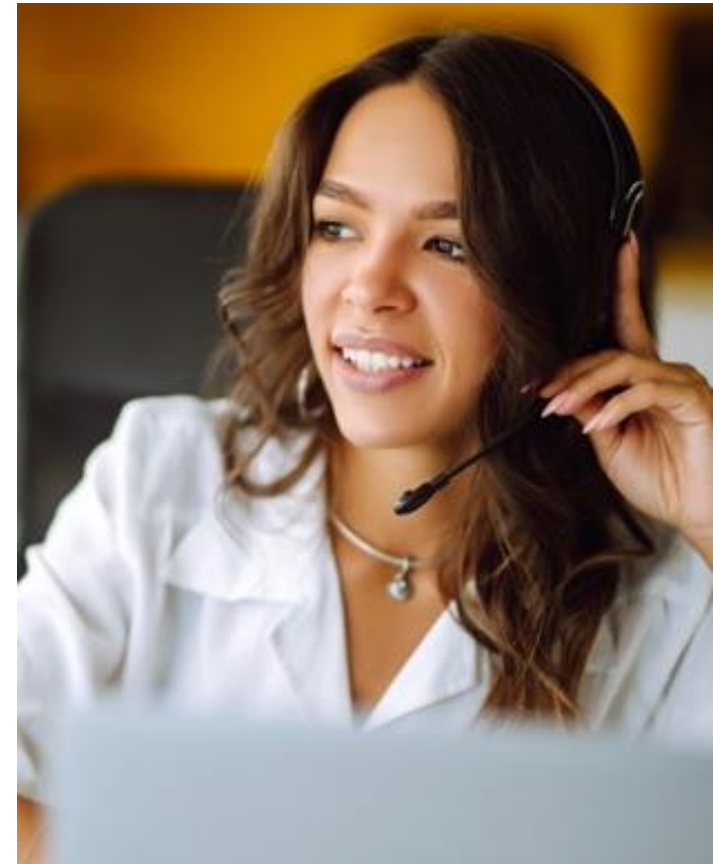
- Statewide Small Business Opportunities program to inform small business customers within historically disadvantaged communities in California of cost-savings programs available to them through utilities in their territory.

ACCOMPLISHMENTS

- 100% of the team is staffed with PAID interns working towards careers in environmental, sustainability, communications, and more
- Developed relationships with local community college districts to help drive internship applicants
- High enrollment %

SERVICES

- Outreach strategy, coordination, and relations
- Various methods of outreach – phone call, email, door-knocking.
- Energy assessment and program advisement
- Education and customer account support



P Our Clients

Pride and its partners have successfully executed a range of services with a high degree of quality, integrity, and safety on complex programs for our clients

KEY CLIENTS

- San Diego Gas & Electric
- Pacific Gas & Electric
- Southern California Edison
- Southern California Gas Company
- Build LACCD
- Bristol Myers-Squibb
- Willdan Energy Solutions
- BART
- NV5
- MISTRAS
- California American Water
- Beta Engineering
- Cordoba Corporation
- Burns & McDonnell





Thank You!



Andrew Yoshimura



Joe Maak



Denis Sanford



Mike McShea



Michael Reyes

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